



SMALL BUSINESS DIRECT INSTALL PROGRAM

For **Indiana** Commercial & Industrial Customers

Saving energy and improving your bottom line is quick and easy with the Indiana Michigan Power Small Business Direct Install (SBDI) program for **Indiana** customers. Indiana Michigan Power offers great opportunities for small businesses to quickly install energy efficient upgrades that can make a significant impact on your bottom line. Eligible customers can schedule an on-site energy evaluation to determine the best ways to save. Contact one of our experienced SBDI Trade Allies today to start saving!

Popular Measures:

- Incandescent to LED Lighting
- Fluorescent T12 to T8
- Refrigerated Case Upgrades

The Indiana Utility Regulatory Commission (IURC) has allowed I&M to continue its energy efficiency programs until they provide an order for the remainder of 2016. The IURC has the capability to stop the energy efficiency programs at any time without notice. Energy efficiency project(s) that have a signed incentive offer on file from the customer will receive their associated rebates and/or incentives upon completion of the project(s) by the terms of the signed incentive offer or no later than November 11, 2016. Funds are limited and paid on a first come, first served basis.

Eligibility

- Must be a commercial and industrial customer in Indiana Michigan Power's Indiana service territory.
- Demand must be less than 150KW per site.

Lighting fixture measures must be a one for one replacement. All lighting fixtures must be ENERGY STAR®, DLC, CEE listed, or approved by Program staff. See application for more details.

To Participate

- Step 1. Contact any program approved SBDI Trade Ally or the program at 1-888-444-9085.
- Step 2. Once determined eligible, an SBDI Trade Ally will schedule your on-site energy evaluation to determine appropriate energy efficiency opportunities for your business.
- Step 3. Apply for incentive reservation via your SBDI Trade Ally.
- Step 4. Install approved upgrades during the evaluation site visit and/or schedule an installation.
- Step 5. Take advantage of other highly incentivized energy efficiency upgrades.

Prescriptive Rebate Cap

- \$3,000 per site and \$21,000 per company across all programs.

888-444-9085 | IM.EnergyEfficiency@LMCO.com |  **ELECTRIC IDEAS.COM**

For Indiana Small Businesses

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Measures	Efficient Equipment	Inefficient Equipment	Participation Units	Rebate	
Lighting	13W CFL	Incandescent	Lamp	\$4	
	23W CFL			\$4	
	T8 4ft 1 lamp 25W	T8, T12	Fixture	\$8	
	T8 4ft 2 lamp 25W			\$12	
	T8 4ft 3 lamp 25W			\$16	
	T8 4ft 4 lamp 25W			\$20	
	T8 4ft 1 lamp 28W			\$8	
	T8 4ft 2 lamp 28W	T12		\$12	
	T8 4ft 3 lamp 28W			\$16	
	T8 4ft 4 lamp 28W			\$20	
	T8 4ft 4 lamp			\$100	
	T8 4ft 6 lamp	HID 251-400W		\$150	
	T5 4ft 2 lamp	HID 150-175W		\$40	
	T5 4ft 3 lamp	HID 176-250W		\$50	
	T5 4ft 4 lamp	HID 251-400W		\$80	
	T5 4ft 6 lamp			\$45	
	T5 4ft fixture(s) totaling 10 lamps	HID 1,000W		\$275	
	T5 4ft fixture(s) totaling 12 lamps			\$250	
	LED ≤12W	Incandescent 25-45W	Lamp	\$7.50	
	LED ≤12W PAR				
	LED ≤15W	Incandescent 46-65W		\$15	
	LED ≤16W PAR				
	LED ≤17W	Incandescent 66-90W		\$17.50	
	LED ≤17W PAR				
	LED ≤20W	Incandescent >90W		\$20	
	LED – interior or exterior	HID ≤175W	Fixture	\$75	
		HID 176-250W		\$90	
		HID 251-400W		\$125	
		HID 1000W		\$470	
	LED 4ft lamp	T8 4ft lamp	Lamp or fixture	\$7	
		T12 4ft lamp		\$10	
	LED 8ft lamp or (2) 4ft lamps	T8 8ft lamp	Per 8ft of lamp	\$14	
		T12 8ft lamp		\$20	
	LED 2x2 fixture	T8 2L U-lamp	Fixture	\$11	
		T12 2L U-lamp		\$20	
	LED 2x4 fixture	T8 4ft 3 lamp		\$15	
		T8 4ft 4 lamp		\$20	
		T12 4ft 3 lamp		\$38	
		T12 4ft 4 lamp		\$44	
	LED exit sign retrofit/replacement	CFL or incandescent			\$15
	LED exit sign fixture with battery backup replacement				

Measures	Efficient Equipment	Inefficient Equipment	Participation Units	Rebate
Sensors	Occupancy sensor ≤500W connected load	No automatic/motion control	Sensor	\$20
	Occupancy sensor >500W connected load			\$25
	Motion sensor – LED cases	No sensors	Door	\$4

Measures	Efficient Equipment	Inefficient Equipment	Participation Units	Rebate
Refrigeration	Strip curtain on walk-in cooler	No curtains installed	Doorway	\$95
	Strip curtain on walk-in freezer			\$140
	Anti-sweat heater controls on walk-in, reach-in, or coffin cooler or freezer	No controls	Door	\$50
	Auto door closer on reach-in freezer (retrofit only)	No automatic door closers		\$25
	Auto door closer on reach-in cooler (retrofit only)			
	Auto door closer on walk-in freezer (retrofit only)			
	Auto door closer on walk-in cooler (retrofit only)			
	Night cover on vertical case	No cover on case	Case	\$20
	Night cover on horizontal case			\$20
	Add doors to open refrigeration cases	No doors on case	Case	\$20
	Floating head pressure controls (FHPC) – air cooled	No pressure controls	HP	\$40
	Floating head pressure controls (FHPC) – evaporatively cooled			
	Floating suction pressure controls (FSPC) – air cooled			
	Floating suction pressure controls (FSPC) – evaporatively cooled			
	LED case lighting – cooler	T8 case lighting – cooler	Door	\$14
		T12 case lighting – cooler		\$16
	LED case lighting – freezer	T8 case lighting – freezer		\$20
		T12 case lighting – freezer		\$22
	LED refrigerated space lighting	T8 refrigerated space lighting	Linear foot of lamp	\$4
		T12 refrigerated space lighting		\$5
	Refrigerated VendingMiser® (or equivalent sensor)	No automatic/motion control	Machine	\$60
	Non-refrigerated SnackMiser® (or equivalent sensor)			\$35

Measures	Efficient Equipment	Inefficient Equipment	Participation Units	Rebate
Pumps & Motors Controls	Electronically commutated motors (ECM) – cooler	No ECM	Motor	\$40
	ECM – freezer			
	Evaporator fan – evaporator fan controls added to shaded pole or PSC fan motors	No fan controls	Control	\$75